

# Shriram EPC Performance

YEAR ENDED  
MARCH 31 2018

# Performance of the Company

Rs in crores

Description	Standalone		Consol	
	31.03.18	31.03.17	31.03.18	31.03.17
Revenue	615.04	519.69	828.87	744.74
Other income	105.33	87.83	105.36	70.08
Total Income	720.37	607.52	934.23	832.05
Gross Margin	240.72	205.11	267.32	219.12
%	34%	33%	29%	26%
EBITDA	133.61	81.34	121.01	94.86
%	19%	13%	13%	11%
Depreciation	5.84	6.07	5.86	6.08
Finance cost	103.51	297.59	103.74	297.62
PBT	24.26	-222.32	11.41	-208.84
PAT	10.76	-150.91	-2.09	-137.44

# Division wise Revenue – Year Ended 31st March 2018

Rs in crs

	Standalone		Consol	
Division	31.03.18	31.03.17	31.03.18	31.03.17
<b>Domestic</b>				
Municipal Services	317.36	251.12	317.36	251.12
Process & Metallurgy	190.41	268.55	190.41	268.55
International	76.67	---	322.59	225.07
<b>Total</b>	<b>615.04</b>	<b>519.68</b>	<b>828.87</b>	<b>744.74</b>

# Order Book as on 31.03.2018

Rs Crores

## Domestic

Municipal Services	---	1375
Process and Metallurgy	---	283
Road Project	---	288
Intl Projects	---	1010
<b>Total</b>	<b>---</b>	<b>2668</b>

## Orders received during FY 18

Project	Rs cr
TWAD Hosur – Drinking water Supply	83
KUIDFC Davanagere – Drinking Water Supply	83
Palani Ropeway	72
Hindusthan Copper Ltd – Mining	24
Town Municipal Council- Byadgi – 24 X 7 Water supply	38
BUIDCO – Gaya -24 X7 Water supply	312
DWSD-Baghmara	84
<b>TOTAL</b>	<b>696</b>

## Major developments

- **Iraq project**
  - Contract restored to Shriram EPC JV
  - Executing through local Partner
- **NCLT**
  - Chennai NCLT order set aside

# MISCO Project - Sohar





# MISCO Project - Sohar





# Hutti Gold Mines



**UMBRELLA DRILLING MACHINE**



**CONCRETE LINED SHAFT - 960 MTR DEPTH 6 M DIA**

Thank you